

Balanced Scorecard & KPI Coaching Training

Date	Time	Duration	Venue	CPD	Cost (Excl. VAT)PP
3rd Oct, 2026	8:30 AM-11:30 AM	3 Hour(s)	Zoom, Online	1	1,000.00

Course Overview

To coach effectively, a leader must see the "big picture" of performance beyond just financial or operational output. This session focuses on the Balanced Scorecard as a diagnostic framework for holistic coaching. Participants will learn to coach across four critical perspectives: financial, customer, internal processes, and learning/growth. By integrating these perspectives into departmental planning, coaches can help their teams understand the "why" behind their KPIs, leading to more meaningful engagement and a more resilient, balanced approach to achieving results.

Course Objectives

By the end of this program, participants will be able to;

- Understand Balanced Scorecard perspectives
- Develop KPIs that align with scorecard measures
- Coach employees using scorecard insights
- Integrate scorecards into departmental planning

Target Groups

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Professionals and Legal Advisors
- Labor Relations Officers and Compliance Leads
- Employee Relations Specialists
- Policy Makers and Organizational Leaders
- Union Liaisons and Industrial Relations Practitioners
- HR Professionals

Zoom Credentials

Webinar Link	Meeting ID	Password
https://us02web.zoom.us/j/89290051211?pwd=GNlXG6YzayaZMSF5bIAYl41Po1HTb6.1	89290051211	456073

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Secretary General

Academy of Certified Human Resource Professionals

To; **PROFORMA INVOICE** **DATE: 30:01:2026**

QTY	DESCRIPTION	NET (KES)	VAT (KES)	GROSS (KES)
1	Balanced Scorecard & KPI Coaching	1,000.00	0.00	1,000.00
GROSS (KES): One Thousand				1,000.00

PARTICIPANT(S) DETAILS			
NO.	NAME	EMAIL ADDRESS	TELEPHONE

PAYMENT DETAILS		
M-PESA Pay Bill No: 247247 Account No.: 300245 Amount: KES 1,000.00		
BANK NAME	ACCOUNT NAME	ACCOUNT NUMBER
Equity Bank	Academy of Certified Human Resource Professionals Ltd	1 2 9 0 2 7 1 2 4 5 7 5 3
Bank Branch: Kenyatta Avenue		Branch Code: 129
		Swift Code: EQBLKENA

FUNDING CONFIRMATION / TAX DETAILS	
I, the undersigned, confirm that funds are available for the above training.	
Name of Organization:	
Org. KRA PIN: Org. Mobile No.:	
Confirmed By: Position:	
Signature: Date & Stamp:	

NOTE THAT:
1. Only those Delegates whose fees have been paid in full will be allowed to the event
2. Send a scanned copy of the duly completed Nomination Form to admin@achrp.org
The above training Cost does not include Transport & Accommodation